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Google Public Sector



GOOGLE PUBLIC SECTOR SUMMIT 2026 · MAJOR THEMES & VENDOR MOVES

Google Public Sector Moves Agents from Pilots to Agency-Wide Scale

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AT A GLANCE

The Gap Is Scale, Not Pilots
Public sector organizations are using agents, but full agency-wide deployment has yet to occur in most cases. Across industries, 75% of AI decision-makers say agentic systems are still at the research or pilot stage.[2]

Google's Answer
An integrated, authorized stack, from custom silicon through models, agents, data, and security, with Gemini for government services as the centerpiece.

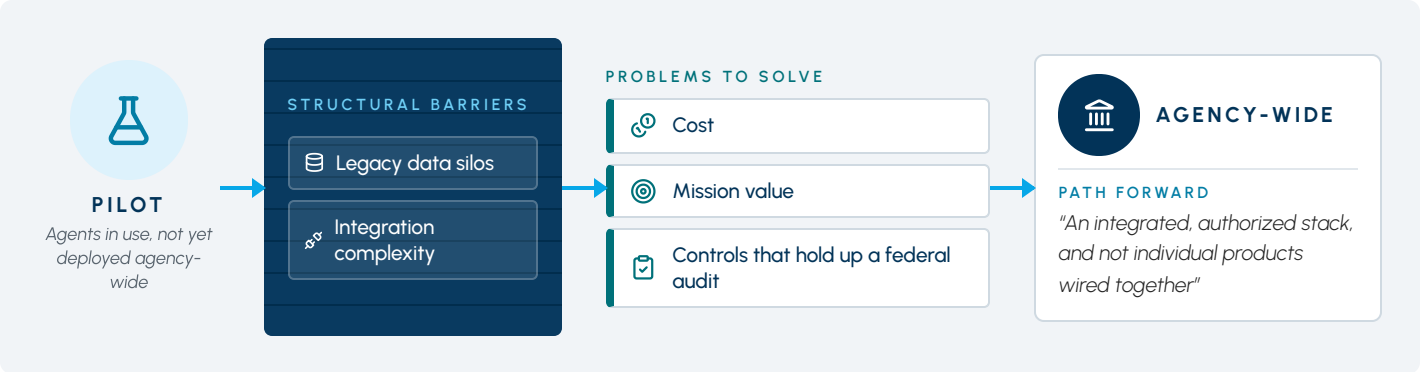
The New Barriers
Authorization is no longer the main barrier to agentic adoption in government; integration, governance, and cost are.

The Moment: Google Public Sector Shifts Its Focus to Scale

Google Public Sector opened its 2026 Summit in Washington, D.C., under the theme "Where Mission Meets Moonshot." Karen Dahut, CEO of Google Public Sector, said that while public sector organizations are using agents, full agency-wide deployment has yet to occur in most cases. She attributed the gap to legacy data silos and integration complexity (see Figure 1). "You don't get to pause your mission while you work to modernize, integrate, and scale," Dahut said.[1] Futurum's 1H 2026 AI Platforms Decision Maker Survey shows the same gap across industries: 75% of AI decision-makers say agentic systems are still at the research or pilot stage, and just 20% say they are deployed in production or beyond.[2]

Thomas Kurian, CEO of Google Cloud, named the three problems agencies encounter in closing that gap: "cost, mission value, and controls that hold up your federal audit." He argued that no single model solves them, and that agencies instead need "an integrated, authorized stack, and not individual products wired together."[1]

Figure 1. *What Stands Between Pilots and Agency-Wide Scale*



Source: Information from *Opening Keynote and Leadership Panel* [Conference session], by Google Public Sector, October 20, 2026, Google Public Sector Summit 2026, Washington, DC, United States.

Last year, Google made its case to government buyers through accreditations and a handful of flagship deployments. This year, it pointed to adoption at scale. The U.S. Department of War gives 3 million personnel access to Gemini through GenAI.mil, where users have built more than half a million custom agents.

> For more information on the survey, click here to read the report ↗.

1. Google Public Sector Summit 2026, opening keynote and leadership panel, Washington, D.C., October 20, 2026.
2. Futurum Research. (2026, March). *1H 2026 AI platforms decision maker survey* [Survey fielded February 2026; N = 820 AI decision-makers]. The Futurum Group.

Strategic Foundation and Differentiators

Google continues to position itself as the only provider that owns the full integrated stack, from custom silicon through models, agents, data, and security (see Figure 2). In 2026, that argument centers on what agents demand of the stack. "The price of a token keeps falling, but your bill keeps rising because agents do more work," Kurian said.[1] Google responds with model routing, which sends each task to the smallest capable model, and per-project spending caps.

Compliance remains the foundation. Google accredits its commercial cloud for government use rather than operating a separate government cloud, so agencies receive new capabilities on the same schedule as commercial customers. Gemini models, including the new frontier model Gemini 4 Argon, are authorized for FedRAMP High and Impact Level 5 (IL5) in the commercial cloud environment.

Figure 2. *Google's Integrated, Authorized Agentic Stack for Government*



Source: Information from *Opening Keynote and Leadership Panel* [Conference session], by Google Public Sector, October 20, 2026, Google Public Sector Summit 2026, Washington, D.C., United States; information from "Announcements and Highlights From Google Public Sector Summit 2026," by K. Dahut, October 20, 2026, *Google Cloud Blog* (https://cloud.google.com/blog/topics/public-sector/announcements-and-highlights-from-google-public-sector-summit-2026).

Google's agentic data cloud provides in-place data access, reading data where it already lives in other clouds, software-as-a-service (SaaS) applications, and on-premises databases without copying it. The **Gemini agent** works on top of that data: a single universal agent that answers questions, writes code, and runs multi-hour processes from one prompt window, assigning each task to a Google, third-party, or open model.

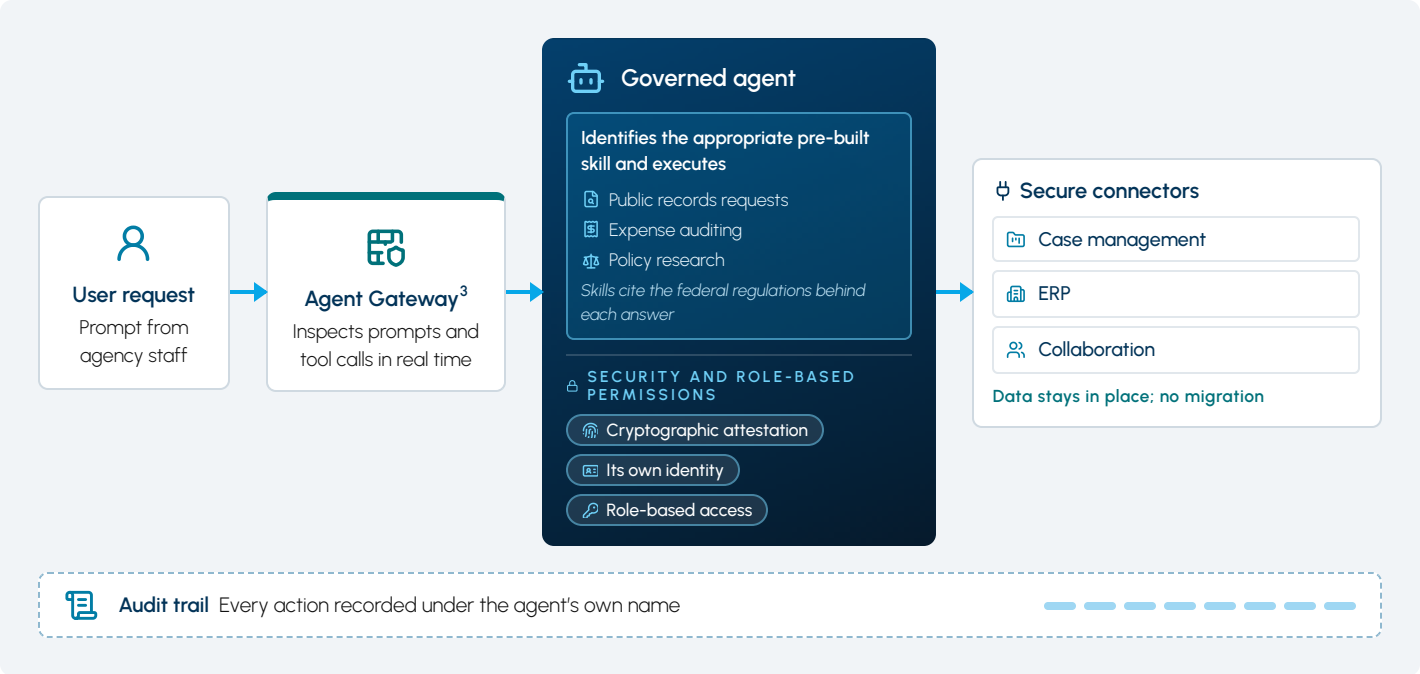
> For more information on the Gemini agent, click here to read the announcement ↗.

Deployment Frontiers and Trajectory

The centerpiece is **Gemini for government services**, now in private preview. Google developed this offering in close collaboration with federal and state agencies, including the State of Missouri and the U.S. Department of Health and Human Services, and Kurian stressed that "it's not a separate project or product with a government label on it."[1] Pre-built skills handle repetitive tasks such as public records requests, expense auditing, and policy research, and cite the federal regulations behind each answer. Secure connectors give agents in-place data access to case management, enterprise resource planning (ERP), and collaboration systems, so agencies do not have to migrate sensitive data.

Google also built governance into the agents themselves. "The agent is cryptographically attested and governed like an employee," Kurian said.[1] Each agent has role-based access, records its actions in an audit trail under its own name, and works behind the Agent Gateway[3] that inspects prompts and tool calls in real time (see Figure 3).

Figure 3. *How Gemini for Government Services Governs an Agent Like an Employee*



Source: Information from *Opening Keynote and Leadership Panel* [Conference session], by Google Public Sector, October 20, 2026, Google Public Sector Summit 2026, Washington, D.C., United States.

Enterprise search for Gemini on Google Distributed Cloud (GDC) extends Google's edge strategy into classified work. On GDC air-gapped, which holds IL6 authorization, users can now search and summarize local document repositories in plain language, and need-to-know restrictions still apply. The service runs on Gemini 3.5 Flash, open models such as Gemma, and NVIDIA Blackwell B300 GPUs.[4]

Automated security through Wiz, now part of Google, rounds out the announcements. Wiz's Red, Blue, and Green agents find, investigate, and fix vulnerabilities, including weak encryption that future quantum computers could break, and are now available in Wiz for Gov, its FedRAMP High environment. Through **Scan for Good**, Wiz and Google DeepMind offer no-cost vulnerability assessments to public services, critical infrastructure operators, healthcare systems, and nonprofits.[4]

> For more information on Gemini for government services, click here to read the announcement ↗. For more information on enterprise search for Gemini on GDC, click here to read the announcement ↗. For more information on Wiz agents in Wiz for Gov, click here to read the announcement ↗. For more information on Scan for Good, click here to read the announcement ↗.

3. Kurian, T. (2026, October 8). Welcome to Gemini at Work 2026: Introducing the Gemini agent. *Google Cloud Blog*. https://cloud.google.com/blog/products/ai-machine-learning/welcome-to-gemini-at-work-2026
4. Dahut, K. (2026, October 20). Announcements and highlights from Google Public Sector Summit 2026. *Google Cloud Blog*. https://cloud.google.com/blog/topics/public-sector/announcements-and-highlights-from-google-public-sector-summit-2026

> “Attacking at scale is no longer the preserve of nation states, and defending at scale cannot be either.
>
> **Thomas Kurian**, CEO, Google Cloud

Mission Stories and Signals

If 2025 was the year Google Public Sector proved it could execute, 2026 is the year its customers began to scale.

3M	500K+	75+	$40M
Department of War personnel with Gemini access through GenAI.mil	Custom agents built by GenAI.mil users	Agencies that have adopted Google's OneGov offers	In AI tokens and compute credits committed to DOE's Genesis Mission

Michael P. Duffey, Under Secretary of War for Acquisition and Sustainment, oversees roughly $400 billion in annual investment, but the military services guard their own data, and his acquisition workforce often cannot reach the information it needs. "Security is essential," Duffey said. "We have some of the most sensitive data that really could put our warfighter, our nation, at risk."[1] In a keynote demonstration, Gemini assembled a procurement scorecard from thousands of sources without copying the underlying data and blocked a malicious instruction hidden in a contractor's document. Across the department, GenAI.mil users can now build their own agents by describing them in plain language with Agent Designer.

GSA Administrator Ed Forst described America.gov, a single front door to federal services in place of roughly 29,000 government websites, with Google as a named technology partner.

The State of Connecticut cut forensic investigation times from months to hours across 40 state agencies with Google Security Operations. The State of Iowa replaced a DOS-based child welfare system with one built on Gemini, giving caseworkers more time with families. More than 75 agencies have adopted Google's OneGov offers, and Google committed $40 million in AI tokens and compute credits to the Department of Energy's Genesis Mission to help scientists accelerate breakthroughs across critical energy, security, and scientific challenges. Dahut also pointed to local governments using agents to speed up DMV licensing and California permitting. "I think of it as what is your big gnarly problem, and can I solve it?" she said.[5]

MISSION SIGNAL

A Maryland agency built an application with Gemini in five weeks at no added cost, compared with a vendor proposal of $400,000 over eight months.[1]



For more information on Agent Designer for GenAI.mil, click here to read the announcement ↗. For more information on the Department of Energy's Genesis Mission, click here to read the announcement ↗.

5. Google Public Sector analyst session with Karen Dahut, CEO, Google Public Sector, Washington, D.C., October 20, 2026.

Key Takeaways for Public Sector CIOs

Data Access, Agent Governance, and Focused Adoption

The 2026 Summit showed that authorization is no longer the main barrier to agentic adoption in government; integration, governance, and cost are.

1. **Treat the Pilot Gap as a Data Access Problem**
   First, the gap between pilots and agency-wide adoption is largely a data access problem, as Duffey's account of locked-away acquisition data shows. In-place data access connects agents to existing systems without large migration projects.

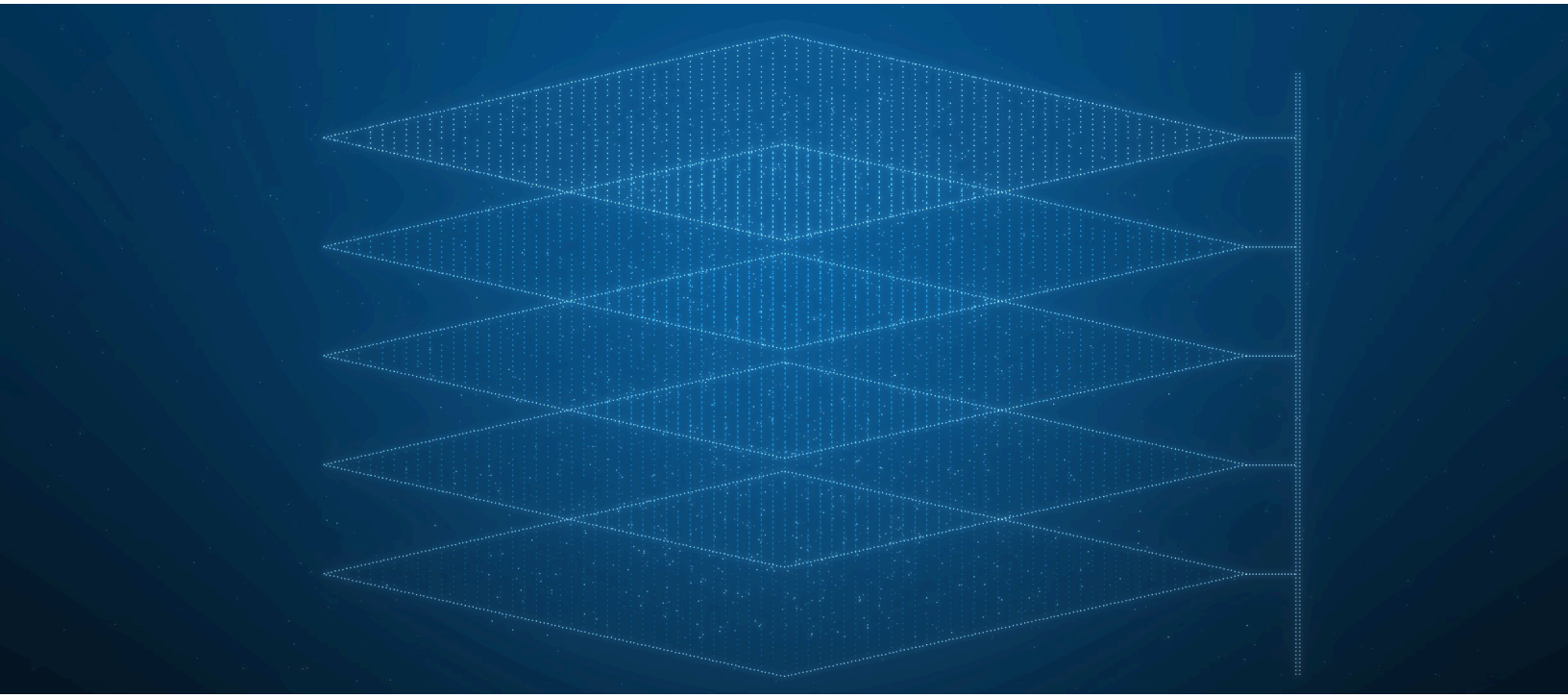
2. **Govern and Budget for Agents Like Employees**
   Second, agencies should govern and budget for agents the way they manage employees. Agent identities, audit trails, and spending caps make agents accountable, and reusable skills lower the cost of each new use case.

3. **Start Narrow to Reach Scale Faster**
   Finally, the fastest path to scale starts narrow. Kurian said the most successful Fortune 100 adopters of Gemini agents picked a few important problems and defined measurable outcomes for each. Duffey's advice echoed that same sentiment: "Take action."[1]

Deeper Implications: Google's Strategic Position

Google's 2026 strategy builds on its 2025 view that mission-ready agents, edge computing, and automated compliance are parts of one problem, with a new emphasis on speed. Gemini for government services, in-place data access, and partner programs such as Accenture Federal Services' Gemini launchpads all aim to shorten the time between an authorized platform and agency-wide adoption.

Gemini for government services is still in private preview, and impact data for the newer deployments is still emerging. The clearest measure of Google's 2026 strategy will be whether agencies on its platform move from pilots to agency-wide adoption.



Important Information About This Report

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Google Public Sector

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